

## APPENDIX 2

### LIST OF ARTICLES USED IN LEXIMANCER ANALYSIS

Year	Authors	Article Title	Journal
2008	Perkmann, M., Spicer, A.	How are management fashions institutionalized? The role of institutional work	Human Relations
2008	Wang P., Burton Swanson E.	Customer relationship management as advertised: Exploiting and sustaining technological momentum	Information Technology & People
2008	Symon G., Buehring A., Johnson P., Cassell C.	Positioning qualitative research as resistance to the institutionalization of the academic labour process	Organization Studies
2009	Maguire S., Hardy C.	Discourse and deinstitutionalization: The decline of DDT	Academy of Management Journal
2009	Selekler-Goksen N.N., Öktem Ö.Y.	Countervailing institutional forces: Corporate governance in Turkish family business groups	Journal of Management and Governance
2009	Goodstein J.D., Velamuri S.R.	States, power, legitimacy, and maintaining institutional control: The battle for private sector telecommunication services in zimbabwe	Organization Studies
2010	Creed W.E.D., DeJordy R., Lok J.	Being the change: Resolving institutional contradiction through identity work	Academy of Management Journal
2010	Hardy C., Maguire S.	Discourse, field-configuring events, and change in organizations and institutional fields: Narratives of DDT and the Stockholm convention	Academy of Management Journal
2010	Dacin, M. T., Munir, K., & Tracey, P	Formal Dining At Cambridge Colleges: Linking Ritual Performance And Institutional Maintenance	Academy of Management Journal
2010	Lok J.	Institutional logics as identity projects	Academy of Management Journal
2010	Rojas F.	Power through institutional work: Acquiring academic authority in the 1968 third world strike	Academy of Management Journal
2010	Zietsma C., Lawrence T.B.	Institutional work in the transformation of an organizational field: The interplay of boundary work and practice work	Administrative Science Quarterly
2010	Dover G., Lawrence T.B.	A gap year for institutional theory: Integrating the study of institutional work and participatory action research	Journal of Management Inquiry
2010	Suddaby R.	Challenges for institutional theory	Journal of Management Inquiry
2010	Finn R., Currie G., Martin G.	Team work in context: Institutional mediation in the public-service professional bureaucracy	Organization Studies

2010	Engstrom C.L.	Rhetorical criticism as a method for examining cultural pressures on organizational form	Qualitative Research in Organizations and Management: An International Journal
2011	Suddaby R., Viale T.	Professionals and field-level change: Institutional work and the professional project	Current Sociology
2011	Weik, E.	Institutional Entrepreneurship and Agency	Journal for the Theory of Social Behaviour
2011	L'Etang J., Pallas J., Fredriksson M.	Providing, promoting and co-opting: Corporate media work in a mediatized society	Journal of Communication Management
2011	Willmott H.	"institutional work" for what? Problems and prospects of institutional theory	Journal of Management Inquiry
2011	Lawrence T., Suddaby R., Leca B.	Institutional work: Refocusing institutional studies of organization	Journal of Management Inquiry
2011	Kaghan W., Lounsbury M.	Institutions and work	Journal of Management Inquiry
2011	Hwang H., Colyvas J.A.	Problematizing actors and institutions in institutional work	Journal of Management Inquiry
2011	Schildt H.A., Mantere S., Vaara E.	Reasonability and the linguistic division of labor in institutional work	Journal of Management Inquiry
2011	Kraatz M.S.	Two cheers for institutional work	Journal of Management Inquiry
2011	Patriotta G., Gond J.-P., Schultz F.	Maintaining legitimacy: Controversies, orders of worth, and public justifications	Journal of Management Studies
2011	Bjerregaard T.	Studying institutional work in organizations: Uses and implications of ethnographic methodologies	Journal of Organizational Change Management
2011	Gherardi S., Perrotta M.	Egg dates sperm: A tale of a practice change and its stabilization	Organization
2011	Riaz S., Buchanan S., Bapuji H.	Institutional work amidst the financial crisis: Emerging positions of elite actors	Organization
2011	Tracey P., Phillips N., Jarvis O.	Bridging institutional entrepreneurship and the creation of new organizational forms: A multilevel model	Organization Science
2011	van Dijk S., Berends H., Jelinek M., Romme A.G.L., Weggeman M.	Micro-institutional affordances and strategies of radical innovation	Organization Studies
2011	Rocha R.S., Granerud L.	The search for legitimacy and organizational change: The agency of subordinated actors	Scandinavian Journal of Management
2011	Chemin C., Vercher C.	The Challenge of Activist Coalition Governance: Accommodating Diversity to Create Institutions-An Approach Via the Inter-Relationships Between Action, Project and Instrument	Voluntas
2012	Smets M., Morris T., Greenwood R.	From practice to field: A multilevel model of practice-driven institutional change	Academy of Management Journal

2012	Voronov M., Vince R.	Integrating emotions into the analysis of institutional work	Academy of Management Review
2012	Ezzamel M., Robson K., Stapleton P.	The logics of budgeting: Theorization and practice variation in the educational field	Accounting, Organizations and Society
2012	Westenholz A.	Is the Scandinavian way of organizing challenged by the growing Chinese economy?	Economic and Industrial Democracy
2012	Forbes T.	Institutional entrepreneurship in hostile settings: Health and social care partnerships in Scotland, 2002-05	Environment and Planning C: Government and Policy
2012	Ritvala T., Kleymann B.	Scientists as Midwives to Cluster Emergence: An Institutional Work Framework	Industry and Innovation
2012	Ben Slimane K.	Backpedalling to stay ahead of the game: Discursive institutional work in the deployment of digital terrestrial television in France	M@n@gement
2012	Dansou K., Langley A.	Institutional work and the notion of test	M@n@gement
2012	Taupin B.	The more things change... Institutional maintenance as justification work in the credit rating industry	M@n@gement
2012	Currie G., Lockett A., Finn R., Martin G., Waring J.	Institutional Work to Maintain Professional Power: Recreating the Model of Medical Professionalism	Organization Studies
2012	Lefsrud L.M., Meyer R.E.	Science or Science Fiction? Professionals' Discursive Construction of Climate Change	Organization Studies
2012	Slager R., Gond J.-P., Moon J.	Standardization as Institutional Work: The Regulatory Power of a Responsible Investment Standard	Organization Studies
2012	Hou Z., Zhu Y.	An institutional perspective of public relations practices in the Chinese cultural contexts	Public Relations Review
2013	Lok J., De Rond M.	On the plasticity of institutions: Containing and restoring practice breakdowns at the Cambridge University Boat Club	Academy of Management Journal
2013	Gray B., Kish-Gephart J.J.	Encountering social class differences at work: How "class work" perpetuates inequality	Academy of Management Review
2013	Venter E.R., de Villiers C.	The accounting profession's influence on academe: South African evidence	Accounting, Auditing and Accountability Journal
2013	McPherson C.M., Sauder M.	Logics in Action: Managing Institutional Complexity in a Drug Court	Administrative Science Quarterly
2013	Clark C.E., Newell S.	Masquerading in the U.S. capital markets: The dark side of maintaining an institution	Business and Society Review
2013	Karam, C. M.; Jamali, D.	Gendering CSR in the Arab Middle East: An Institutional Perspective	Business Ethics Quarterly
2013	Clark C.E., Newell S.	Institutional work and complicit decoupling across the U.S. capital markets: The work	Business Ethics Quarterly

		of rating agencies	
2013	McGaughey S.L.	Institutional entrepreneurship in North American lightning protection standards: Rhetorical history and unintended consequences of failure	Business History
2013	Ferguson B.C., Brown R.R., Deletic A.	A diagnostic procedure for transformative change based on transitions, resilience, and institutional thinking	Ecology and Society
2013	Sarasini S.	Institutional work and climate change: Corporate political action in the Swedish electricity industry	Energy Policy
2013	Pallas J., Fredriksson M.	Corporate media work and micro-dynamics of mediatization	European Journal of Communication
2013	Smets M., Jarzabkowski P.	Reconstructing institutional complexity in practice: A relational model of institutional work and complexity	Human Relations
2013	Sharma G., Good D.	The Work of Middle Managers: Sensemaking and Sensegiving for Creating Positive Social Change	Journal of Applied Behavioral Science
2013	Gond J.-P., Boxenbaum E.	The glocalization of responsible investment: Contextualization work in France and Québec	Journal of Business Ethics
2013	Zundel M., Holt R., Cornelissen J.	Institutional Work in The Wire: An Ethological Investigation of Flexibility in Organizational Adaptation	Journal of Management Inquiry
2013	Daudigeos T.	In Their profession's service: How staff professionals exert influence in their organization	Journal of Management Studies
2013	Empson L., Cleaver I., Allen J.	Managing partners and management professionals: Institutional work dyads in professional partnerships	Journal of Management Studies
2013	Muzio D., Brock D.M., Suddaby R.	Professions and institutional change: Towards an institutionalist sociology of the professions	Journal of Management Studies
2013	Malsch B., Gendron Y.	Re-theorizing change: Institutional experimentation and the struggle for domination in the field of public accounting	Journal of Management Studies
2013	Mccann L., Granter E., Hyde P., Hassard J.	Still blue-collar after all these years? An ethnography of the professionalization of emergency ambulance work	Journal of Management Studies
2013	Ramirez C.	We are being pilloried for something, we did not even know we had done wrong!' quality control and orders of worth in the british audit profession	Journal of Management Studies
2013	Singh J., Jayanti R.K.	When institutional work backfires: Organizational control of professional work in the pharmaceutical industry	Journal of Management Studies

2013	Goretzki L., Strauss E., Weber J.	An institutional perspective on the changes in management accountants' professional role	Management Accounting Research
2013	Heaphy E.D.	Repairing breaches with rules: Maintaining institutions in the face of everyday disruptions	Organization Science
2013	Drori I., Honig B.	A Process Model of Internal and External Legitimacy	Organization Studies
2013	Raviola E., Norbäck M.	Bringing Technology and Meaning into Institutional Work: Making News at an Italian Business Newspaper	Organization Studies
2013	Jones C., Massa F.G.	From Novel Practice to Consecrated Exemplar: Unity Temple as a Case of Institutional Evangelizing	Organization Studies
2013	Gawer A., Phillips N.	Institutional Work as Logics Shift: The Case of Intel's Transformation to Platform Leader	Organization Studies
2013	Lawrence T.B., Leca B., Zilber T.B.	Institutional Work: Current Research, New Directions and Overlooked Issues	Organization Studies
2013	Micelotta E.R., Washington M.	Institutions and Maintenance: The Repair Work of Italian Professions	Organization Studies
2013	Helfen M., Sydow J.	Negotiating as Institutional Work: The Case of Labour Standards and International Framework Agreements	Organization Studies
2013	Martí I., Fernández P.	The Institutional Work of Oppression and Resistance: Learning from the Holocaust	Organization Studies
2013	Coule T., Patmore B.	Institutional logics, institutional work, and public service innovation in non-profit organizations	Public Administration
2013	Paroutis S., Heracleous L.	Discourse revisited: Dimensions and employment of first-order strategy discourse during institutional adoption	Strategic Management Journal
2013	Palmer, M.; Simmons, G.; Hall, M.	Textbook (non-) adoption motives, legitimizing strategies and academic field configuration	Studies In Higher Education
2014	Clemente, M. and Roulet, T. J.	Public Opinion As A Source Of Deinstitutionalization: A “Spiral Of Silence” Approach	Academy of Management Journal
2014	Creed W.E.D., Hudson B.A., Okhuysen G.A., Smith-Crowe K.	Swimming in a sea of shame: Incorporating emotion into explanations of institutional reproduction and change	Academy of Management Review
2014	Chiwamit P., Modell S., Yang C.L.	The societal relevance of management accounting innovations: Economic value added and institutional work in the fields of Chinese and Thai state-owned enterprises	Accounting and Business Research
2014	Higgins C., Stubbs W., Love T.	Walking the talk(s): Organisational narratives of integrated reporting	Accounting, Auditing and Accountability

			Journal
2014	Hayne C., Free C.	Hybridized professional groups and institutional work: COSO and the rise of enterprise risk management	Accounting, Organizations and Society
2014	Gutiérrez Rincón V.A.	Power dynamics: Disrupting or maintaining of the coffee industry as an institution [La dinámica del poder: Ruptura o permanencia de la industria del café como institución]	Cuadernos de Administracion
2014	Becker S.D.	When Organisations Deinstitutionalise Control Practices: A Multiple-Case Study of Budget Abandonment	European Accounting Review
2014	Pernicka S., Glassner V.	Transnational trade union strategies towards European wage policy: A neo-institutional framework	European Journal of Industrial Relations
2014	Bjerregaard T.	Engaging institutions in global careers: Highly skilled self-initiated expatriates' journeys through a Nordic welfare state	European Management Journal
2014	Bjerregaard, T.; Nielsen, B.	Institutional maintenance in an international bureaucracy: Everyday practices of international elites inside UNESCO	European Management Journal
2014	Styhre A.	Gender Equality as Institutional Work: The Case of the Church of Sweden	Gender, Work and Organization
2014	Sorsa V.-P., Johanson J.-E.	Institutional work and accountability in public-private partnerships	International Review of Public Administration
2014	Schwarz, G. M., Wong, K. F. E. & Kwong, J. Y. Y.	The Role of Regret in Institutional Persistence and Change	Journal of Change Management
2014	Cole A., Barberá-Tomás D.	Negotiating conventions and creating community: The case of Cartoon and European animation	Journal of Economic Geography
2014	Smothers J., Murphy P.J., Novicevic M.M., Humphreys J.H.	Institutional entrepreneurship as emancipating institutional work: James Meredith and the Integrationist Movement at Ole Miss	Journal of Management History
2014	Cascio W.F., Luthans F.	Reflections on the Metamorphosis at Robben Island: The Role of Institutional Work and Positive Psychological Capital	Journal of Management Inquiry
2014	Boxenbaum, E.	Toward a situated stance in organizational institutionalism: Contributions from French Pragmatist Sociology theory	Journal of Management Inquiry
2014	Gilmore S., Sillince J.	Institutional theory and change: The deinstitutionalisation of sports science at Club X	Journal of Organizational Change Management
2014	Peton H., Pez� S.	The unsuspected dynamics of the regulative pillar: The case of Faute inexcusable in France	M@n@gement

2014	Toubiana M.	Business pedagogy for social justice? An exploratory investigation of business faculty perspectives of social justice in business education	Management Learning
2014	Nielsen J.A., Mathiassen L., Newell S.	Theorization and translation in information technology institutionalization: Evidence from Danish home care	MIS Quarterly: Management Information Systems
2014	Leung, A.; Zietsma, C.; Peredo, A-M.	Emergent Identity Work and Institutional Change: The 'Quiet' Revolution of Japanese Middle-Class Housewives	Organization Studies
2014	Fine G.A., Hallett T.	Group Cultures and the Everyday Life of Organizations: Interaction Orders and Meso-Analysis	Organization Studies
2014	Bjerregaard T., Jonasson C.	Managing Unstable Institutional Contradictions: The Work of Becoming	Organization Studies
2014	Bertels S., Hoffman A.J., DeJordy R.	The Varied Work of Challenger Movements: Identifying Challenger Roles in the US Environmental Movement	Organization Studies
2014	Fredriksson M.	Crisis communication as institutional maintenance	Public Relations Inquiry
2014	Vukasovic M.	Institutionalisation of internal quality assurance: focusing on institutional work and the significance of disciplinary differences	Quality in Higher Education
2014	Spillane J.P., Anderson L.	The architecture of anticipation and novices' emerging understandings of the Principal position: Occupational sense making at the intersection of individual, Organization, and Institution	Teachers College Record
2014	Blanc A., Huault I.	Against the digital revolution? Institutional maintenance and artefacts within the French recorded music industry	Technological Forecasting and Social Change
2015	Nilsson W.	Positive institutional work: Exploring institutional work through the lens of positive organizational scholarship	Academy of Management Review
2015	Suddaby R., Saxton G.D., Gunz S.	Twittering change: The institutional work of domain change in accounting expertise	Accounting, Organizations and Society
2015	Lawrence T.B., Dover G.	Place and Institutional Work: Creating Housing for the Hard-to-house	Administrative Science Quarterly
2015	Rogers B.C., Brown R.R., De Haan F.J., Deletic A.	Analysis of institutional work on innovation trajectories in water infrastructure systems of Melbourne, Australia	Environmental Innovation and Societal Transitions
2015	Vassilakopoulou P., Marmaras N.	Investigating technology-induced transitions in healthcare: Work practice adaptations within their overall context	Health Policy and Technology
2015	Palmer M., Simmons G., Robinson P.K., Fearne A.	Institutional maintenance work and power preservation in business exchanges: Insights from industrial supplier workshops	Industrial Marketing Management

2015	Baker J.S., Tang L.	Exploring dialectical tensions for institutional maintenance: A case of google and its censored chinese search engine	International Journal of Communication
2015	Rueede D., Kreutzer K.	Legitimation Work Within a Cross-Sector Social Partnership	Journal of Business Ethics
2015	Vadera A.K., Aguilera R.V.	The Evolution of Vocabularies and Its Relation to Investigation of White-Collar Crimes: An Institutional Work Perspective	Journal of Business Ethics
2015	Waldron T.L., Fisher G., Navis C.	Institutional entrepreneurs' social mobility in organizational fields	Journal of Business Venturing
2015	Alvarez S.A., Young S.L., Woolley J.L.	Opportunities and institutions: A co-creation story of the king crab industry	Journal of Business Venturing
2015	Dolbec P.-Y., Fischer E.	Refashioning a field? Connected consumers and institutional dynamics in markets	Journal of Consumer Research
2015	Tremeau A., Martin D.P., Devillez A.	Institutional work in academic technological facilities: A multi-case study from the field of biotechnology in France	Journal of High Technology Management Research
2015	Topal, Cagri	A relational perspective of institutional work	Journal Of Management & Organization
2015	Monteiro P., Nicolini D.	Recovering Materiality in Institutional Work: Prizes as an Assemblage of Human and Material Entities	Journal of Management Inquiry
2015	Almond B.A.	The "acts" of Paul: Micro-processes and new institution creation	Journal of Management, Spirituality and Religion
2015	Crawford B., Branch J.	Interest plurality and institutional work: An ethnography of rural community organizing	Journal of Organizational Ethnography
2015	Chan A., Clegg S., Pina e Cunha M., Rego A.	"The revolution will not be televised': the institutional work of radical change in China's Cultural Revolution	Journal of Political Power
2015	Adamson, M.; Manson, S.; Zakaria, I.	Executive remuneration consultancy in the UK: exploring a professional project through the lens of institutional work	Journal Of Professions And Organization
2015	Edwards J.R., Washington M.	Establishing a "Safety Net": Exploring the emergence and maintenance of college hockey inc. and NCAA division i hockey	Journal of Sport Management
2015	Daudigeos, T., Boutinot, A., and Jaumier, S.	The Historical Study of Institutional Change Over Long Periods: Pitfalls And Perspective. A Commentary On The Article By Hélène Peton And Stéphan Pezé.	M@n@gement
2015	Cannon S.M., Donnelly-Cox G.	Surviving the Peace: Organizational Responses to Deinstitutionalization of Irish Peacebuilding	Nonprofit and Voluntary Sector Quarterly
2015	Turnbull P.J., Wass V.	Normalizing extreme work in the Police Service? Austerity and the inspecting ranks	Organization

2015	Deroy X., Clegg S.	Back in the USSR: Introducing Recursive Contingency Into Institutional Theory	Organization Studies
2015	Helfen M.	Institutionalizing Precariousness? The Politics of Boundary Work in Legalizing Agency Work in Germany, 1949–2004	Organization Studies
2015	Megivern G., Currie G., Ferlie E., Fitzgerald L., Waring J.	Hybrid manager-professionals' identity work: The maintenance and hybridization of medical professionalism in managerial contexts	Public Administration
2015	Döring H., Downe J., Martin S.	Regulating Public Services: How Public Managers Respond to External Performance Assessment	Public Administration Review
2015	Styhre A., Arman R.	The mutual constitution of legal environments and practices: A case of assisted reproductive technology	Qualitative Research in Organizations and Management: An International Journal
2015	Abrams J., Davis E.J., Moseley C.	Community-Based Organizations and Institutional Work in the Remote Rural West	Review of Policy Research
2015	McInerney P.-B.	Walking a fine line: How organizations respond to the institutional pluralism of intersectoral collaboration	Social Currents
2016	Granqvist N., Gustafsson R.	Temporal institutional work	Academy of Management Journal
2016	Poulis K., Poulis E.	Problematizing fit and survival: Transforming the law of requisite variety through complexity misalignment	Academy of Management Review
2016	Voronov M., Weber K.	The heart of institutions: Emotional competence and institutional actorhood	Academy of Management Review
2016	Richardson A.J., Kilfoyle E.	Accounting institutions as truce: The emergence of accounting in the governance of transnational mail flows	Accounting, Organizations and Society
2016	Canning M., O'Dwyer B.	Institutional work and regulatory change in the accounting profession	Accounting, Organizations and Society
2016	Mulligan E., Oats L.	Tax professionals at work in Silicon Valley	Accounting, Organizations and Society
2016	Guo K.H.	The institutionalization of commercialism in the accounting profession: An identity-experimentation perspective	Auditing
2016	Collien I., Sieben B., Müller-Camen M.	Age Work in Organizations: Maintaining and Disrupting Institutionalized Understandings of Higher Age	British Journal of Management
2016	Barin Cruz L., Aguilar Delgado N., Leca B., Gond J.-P.	Institutional Resilience in Extreme Operating Environments: The Role of Institutional Work	Business and Society
2016	Gluch P., Bosch-Sijtsema P.	Conceptualizing environmental expertise through the lens of institutional work	Construction Management and Economics

2016	Joutsenvirta M.	A practice approach to the institutionalization of economic degrowth	Ecological Economics
2016	Bohnsack R., Pinkse J., Waelpoel A.	The institutional evolution process of the global solar industry: The role of public and private actors in creating institutional shifts	Environmental Innovation and Societal Transitions
2016	Zapp M., Powell J.J.W.	How to construct an organizational field: Empirical educational research in Germany, 1995–2015	European Educational Research Journal
2016	Furnari S.	Institutional fields as linked arenas: Inter-field resource dependence, institutional work and institutional change	Human Relations
2016	Riaz S., Buchanan S., Ruebottom T.	Rhetoric of epistemic authority: Defending field positions during the financial crisis	Human Relations
2016	Mena S., Suddaby R.	Theorization as institutional work: The dynamics of roles and practices	Human Relations
2016	Doldor, E.; Sealy, R.; Vinnicombe, S.	Accidental activists: headhunters as marginal diversity actors in institutional change towards more women on boards	Human Resource Management Journal
2016	Tworek H.J.S., Buschow C.	Changing the rules of the game: Strategic institutionalization and legacy companies' resistance to new media	International Journal of Communication
2016	Grandien C., Johansson C.	Organizing and Disorganizing Strategic Communication: Discursive Institutional Change Dynamics in Two Communication Departments	International Journal of Strategic Communication
2016	Amaeshi K., Adegbite E., Ogbechie C., Idemudia U., Kan K.A.S., Issa M., Anakwue O.I.J.	Corporate Social Responsibility in SMEs: A Shift from Philanthropy to Institutional Works?	Journal of Business Ethics
2016	Koskela-Huotari K., Edvardsson B., Jonas J.M., Sörhammar D., Witell L.	Innovation in service ecosystems-Breaking, making, and maintaining institutionalized rules of resource integration	Journal of Business Research
2016	Everitt J.G., Levinson B.A.	Inhabited Institutions in New Destinations: Local Sense-Making and Institutional Work in Community Response to New Immigration	Journal of Contemporary Ethnography
2016	Raviola E., Dubini P.	The logic of practice in the practice of logics: practicing journalism and its relationship with business in times of technological changes	Journal of Cultural Economy
2016	Chang S.-C.W., Huang H.	Institutional logics, work, and outcomes: The case of Sony and Toshiba in the HD optical disc standard war	Journal of High Technology Management Research
2016	Uzo U., Adigwe J.O.	Cultural norms and cultural agents in buyer–seller negotiation processes and outcomes	Journal of Personal Selling and Sales Management
2016	Hasselbalch, Jacob	Professional disruption in health regulation: electronic cigarettes in the European Union	Journal Of Professions And Organization

2016	Wallenburg I, Hopmans C., Buljac-Samardzic M., den Hoed P., IJzermans, J. N.	Repairing reforms and transforming professional practices: a mixed-methods analysis of surgical training reform	Journal Of Professions And Organization
2016	Bevort F., Suddaby, R.	Scripting professional identities: how individuals make sense of contradictory institutional logics	Journal Of Professions And Organization
2016	Cloutier C., Denis J.-L., Langley A., Lamothe L.	Agency at the Managerial Interface: Public Sector Reform as Institutional Work	Journal of Public Administration Research and Theory
2016	Breit E., Andreassen T. A., Salomon R. H.	Modification of Public Policies by Street-Level Organisations: An Institutional Work Perspective	Journal Of Social Policy
2016	Woolf J., Berg B.K., Newland B.L., Green B.C.	So you want to be a fighter? Institutional work and sport development processes at an elite mixed martial arts gym	Journal of Sport Management
2016	Dowling M., Smith J.	The institutional work of Own the Podium in developing high-performance sport in Canada	Journal of Sport Management
2016	Wieland H., Koskela-Huotari K., Vargo S.L.	Extending actor participation in value creation: an institutional view	Journal of Strategic Marketing
2016	Chaney D., Ben Slimane K., Humphreys A.	Megamarketing expanded by neo-institutional theory	Journal of Strategic Marketing
2016	Carney M., Dieleman M., Taussig M.	How are institutional capabilities transferred across borders?	Journal of World Business
2016	McGaughey, S. L.; Kumaraswamy, A.; Liesch, P. W.	Institutions, entrepreneurship and co-evolution in international business	Journal Of World Business
2016	Liu Y., Zhang C., Jing R.	Coping with multiple institutional logics: Temporal process of institutional work during the emergence of the one foundation in China	Management and Organization Review
2016	Tracey P.	Spreading the word: The microfoundations of institutional persuasion and conversion	Organization Science
2016	Heinze K.L., Weber K.	Toward organizational pluralism: Institutional intrapreneurship in integrative medicine	Organization Science
2016	Rainelli Weiss H., Huault I.	Business as Usual in Financial Markets? The creation of incommensurables as institutional maintenance work	Organization Studies
2016	Bridwell-Mitchell E.N.	Collaborative Institutional Agency: How Peer Learning in Communities of Practice Enables and Inhibits Micro-Institutional Change	Organization Studies
2016	Moisander J.K., Hirsto H., Fahy K.M.	Emotions in Institutional Work: A Discursive Perspective	Organization Studies
2016	Heinze K.L., Soderstrom S., Heinze J.E.	Translating Institutional Change to Local Communities: The Role of Linking Organizations	Organization Studies

2016	Herepath A., Kitchener M.	When Small Bandages Fail: The Field-Level Repair of Severe and Protracted Institutional Breaches	Organization Studies
2016	Kaine, S.	Women, work and industrial relations in Australia in 2015	Perspectives On Politics
2016	Simmons R.	Improvement And Public Service Relationships: Cultural Theory And Institutional Work	Public Administration
2016	Styhre A., Remneland-Wikhamn B.	The institutional work of life science innovation leadership: the case of a bio venture hub	Qualitative Research in Organizations and Management: An International Journal
2016	Kukk P., Moors E.H.M., Hekkert M.P.	Institutional power play in innovation systems: The case of Herceptin®	Research Policy
2016	McCarthy M.A., Sorsa V.-P., van der Zwan N.	Investment preferences and patient capital: Financing, governance, and regulation in pension fund capitalism	Socio-Economic Review
2016	Fuenfschilling L., Truffer B.	The interplay of institutions, actors and technologies in socio-technical systems - An analysis of transformations in the Australian urban water sector	Technological Forecasting and Social Change
2016	Binz C., Harris-Lovett S., Kiparsky M., Sedlak D.L., Truffer B.	The thorny road to technology legitimation - Institutional work for potable water reuse in California	Technological Forecasting and Social Change
2016	Humphreys, A., Chaney, D. Ben Slimane, K.	Megamarketing in Contested Markets: The Struggle between Maintaining and Disrupting Institutions	Thunderbird International Business Review
2017	Siebert S., Wilson F., Hamilton J.R.A.	"devils may sit here:" The role of enchantment in institutional maintenance	Academy of Management Journal
2017	Wright A.L., Zammuto R.F., Liesch P.W.	Maintaining the values of a profession: Institutional work and moral emotions in the emergency department	Academy of Management Journal
2017	Humphrey C., O'Dwyer B., Unerman J.	Re-theorizing the configuration of organizational fields: the IIRC and the pursuit of 'Enlightened' corporate reporting	Accounting and Business Research
2017	Kettunen J.	Interlingual translation of the International Financial Reporting Standards as institutional work	Accounting, Organizations and Society
2017	Dahlmann F., Grosvold J.	Environmental Managers and Institutional Work: Reconciling Tensions of Competing Institutional Logics	Business Ethics Quarterly
2017	Zhao J., Wang M., Zhu L.	How emergent strategy influences institution: a qualitative study of a private firm in China	Chinese Management Studies
2017	Bresnen M.	Being careful what we wish for? Challenges and opportunities afforded through engagement with business and management research	Construction Management and Economics

2017	Gibassier D.	From écobilan to LCA: The elite's institutional work in the creation of an environmental management accounting tool	Critical Perspectives on Accounting
2017	Beunen, R.; Patterson, J.; Van Assche, K.	Governing for resilience: the role of institutional work	Current Opinion In Environmental Sustainability
2017	Van Schothorst J., Van Den Brand C.L., Gaakeer M.I., Wallenburg I.	The role of emergency physicians in the institutionalization of emergency medicine	European Journal of Emergency Medicine
2017	Moen P., Kojola E., Schaefers K.	Organizational Change Around an Older Workforce	Gerontologist
2017	van Oijen J.C.F., Grit K.J., van de Bovenkamp H.M., Bal R.A.	Effects of EU harmonization policies on national public supervision of clinical trials: A dynamic cycle of institutional change and institutional work	Health Policy
2017	Bisel R.S., Kramer M.W., Banas J.A.	Scaling up to institutional entrepreneurship: A life history of an elite training gymnastics organization	Human Relations
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